DELTA 365
HUMAN LED. TECH POWERED.



CASE STUDY

Relocating an accountancy firm into its new home without disruption

COMPANY OVERVIEW

This accountancy practice was founded in 2019, specialising in providing a bespoke, efficient and proactive tax and accounting service to SME's, individuals and Trusts across Worcestershire, Gloucestershire and the West Midlands.

THE BUSINESS CHALLENGES

The firm faced the daunting task of relocating their office premises to an old farm outbuilding which required a complete overhaul and modernisation throughout.

The move needed to be executed smoothly to minimise business downtime and ensure continuous support to their valued clients.

Additionally, the firm sought to establish a long-term relationship with a supplier who could understand their unique needs and provide proactive solutions.

WHY THEY CHOSE DELTA 365

Having established a solid partnership through the Sterling Networking Group, the firm trusted Delta 365 to handle their IT and telecoms needs during the office transition. With a deep understanding of the firm's objectives and a commitment to minimising downtime, Delta 365 emerged as the preferred choice. The partners recognised Delta 365's expertise and responsiveness, making them confident in entrusting their crucial IT infrastructure to the team.

AT A GLANCE

Challenges:

- Minimise business downtime during office move
- Reduce disruption to clients and the team
- New premises required full IT and telecommunication installation

Benefits:

- Streamlined Managed IT support
- Consolidated billing process
- VoIP telephone system
- Secured WiFi network
- Proactive end-user support with a dedicated IT engineer
- Improved reliability and speed of services



HOW DELTA 365 RESPONDED

Delta 365 responded to the firm's challenges with a comprehensive suite of services tailored to their specific requirements. Delta 365 provided expert guidance and support throughout the planning and execution phases of the office move. From broadband connectivity to cloud server support, Delta 365 ensured a seamless transition, enabling the firm to focus on their business goals without disruptions.

CLIENT BENEFITS

- **Minimal Business Downtime:** Delta 365's efficient approach ensured uninterrupted operations during the office relocation, minimising disruptions to the firm's workflow.
- **Proactive, Dedicated Support:** Delta 365 offered ongoing support to the firm and their clients before, during, and after the move, guaranteeing a smooth transition and continued productivity.
- **Long-Term Relationship:** The firm forged a long-term partnership with Delta 365, based on trust, expertise, and a shared commitment to achieving business objectives.

"We faced the daunting task of relocating our office premises to an old farm outbuilding which required a complete overhaul to make it the modern workspace it is now. The move was critical to our growth strategy, but we were understandably nervous about the potential disruptions to our business operations and client service. Enter Delta 365 – from the outset, they exuded professionalism and confidence, assuring us that our transition would be seamless.

Despite our extensive list of requirements, Delta 365 handled every detail with expertise, alleviating our worries and ensuring that downtime was minimised. Their proactive approach and dedication to understanding our unique needs were truly commendable. Throughout the entire process, they demonstrated a deep understanding of our business and a genuine commitment to our success.

Thanks to Delta 365's meticulous planning and execution, our staff and clients were unaffected by the move. Their support was invaluable, providing us with the peace of mind to focus on our core business activities. We are incredibly grateful for their exceptional service and would enthusiastically recommend Delta 365 to anyone seeking a provider that is not only knowledgeable but also incredibly supportive. They have become more than just a service provider – they are a trusted partner in our journey towards continued growth and success."

GET IN TOUCH TODAY TO DISCUSS HOW WE CAN SUPPORT YOUR BUSINESS.

020 4599 1365 www.delta365.co.uk

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