DELTA 365
HUMAN LED. TECH POWERED.



CASE STUDY

Saving over £10,000 a year on telecoms for a family-run insurance broker

COMPANY OVERVIEW

An independent, family-run insurance broker and underwriter with over 47 years of experience, serving more than 34,000 clients across the UK.

CHALLENGE

Despite its long-standing success, the business had put up with poor service and overpriced products from its telecoms provider for far too long.

Restrictive contract terms made switching difficult, and after more than 45 years with the same provider, moving was not a decision the family took lightly.

This was particularly hard for the Managing Director, who valued loyalty but recognised that a change was needed to improve efficiency and reduce costs.

The business needed a partner who understood its existing system and could guide it through an early, smooth exit from its contract.

THE IMPACT

In a one-to-one meeting, the team was impressed by our telecoms knowledge and insight into their existing system. We helped them navigate their contract and move away from their old provider earlier than expected.

AT A GLANCE

Challenges:

- Poor customer service from the previous telecoms provider
- Overpriced products
- Restrictive contract constraints

Results:

- Over £10,000 saved every year
- New phone system and services
- Improved customer service
- Early, seamless transition from the previous provider
- Reliable support with issues resolved promptly



"We had used a well-known telecoms company for over 45 years. Despite our long-standing relationship, we had endured bad service and overpriced products for far too long.

After a meeting with Delta 365, I was immediately impressed by their extensive knowledge of telecoms and understanding of our current system. Even though we were bound by a contract, their support and guidance made it possible for us to move away more easily and earlier than we had anticipated.

Thanks to Delta 365, we have saved over £10,000 annually with our new phone system and services."

A PARTNERSHIP BUILT ON CARE AND COLLABORATION

- **Significant cost savings:** Over £10,000 saved every year on telecoms, freeing up budget to reinvest in the business
- **Improved service:** Reliable support and better service quality, with any issues resolved promptly
- **Smooth transition:** An early, hassle-free switch from the previous provider, with minimal downtime
- **Expert guidance:** Clear advice on navigating contract constraints, making it easier to move on
- **Genuine peace of mind:** A stress-free experience and a partner the family can trust

LET'S HELP YOUR BUSINESS THRIVE

Whether you're tied into a contract or simply paying too much, Delta 365 provides the expertise and support to make switching simple.

GET IN TOUCH TODAY TO DISCUSS HOW WE CAN SUPPORT YOUR BUSINESS.

020 4599 1365 www.delta365.co.uk